



Sales Engineer

JOEST Inc. is looking for an energetic, self-motivated person to join our sales team. The right person should be experienced in selling and supporting capital equipment to customers in at least one of our key markets - **Mining, Foundry, Scrap and/or Dry Bulk Chemical.**

Your Tasks

- Selling and supporting of vibrating equipment
- Ability to work independently to develop pricing and write quotations
- Develop and support sales rep networks (experience required)
- Market development

Your Skills

- Bachelor's degree in Engineering or related technical field
- Minimum of 10 years' hands on selling experience in different industries
- Have technical aptitude for vibratory and/or large material handling equipment
- Willing to travel as necessary including some international travel
- Positive attitude and excellent inter-personal skills
- Cross-functional communicator and coordinator, both internally and externally.
- Experience launching new products a plus
- Proficient in Microsoft Office products, especially Word and Excel
- Must be willing to live near Chicago area facility

Join the Team!

JOEST Inc. is the North American entity of the world-wide JOEST group. Headquartered in Germany since 1919 JOEST is the world-wide leading supplier for vibratory equipment with over 700 dedicated employees.

Please send your application to HR@joest-us.com

www.joest-us.com

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